## Answers to Warm-Up Exercises

E10-1. Payback period
Answer: The payback period for Project Hydrogen is 4.29 years. The payback period for Project Helium is 5.75 years. Both projects are acceptable because their payback periods are less than Elysian Fields' maximum payback period criterion of 6 years.

E10-2. NPV

## Answer:

| Year | Cash Inflow | Present Value |
| :---: | ---: | ---: |
| 1 | $\$ 400,000$ | $\$ 377,358.49$ |
| 2 | 375,000 | $333,748.67$ |
| 3 | 300,000 | $251,885.78$ |
| 4 | 350,000 | $277,232.78$ |
| 5 | 200,000 | $\underline{149,451.63}$ |
|  | Total | $\$ 1,389,677.35$ |

$\mathrm{NPV}=\$ 1,389,677.35-\$ 1,250,000=\$ 139,677.35$
Herky Foods should acquire the new wrapping machine.

E10-3: NPV comparison of two projects

## Answer:

## Project Kelvin

Present value of expenses
Present value of cash inflows -\$45,000

PV)
NPV
$\underline{51,542}$ (PMT $=\$ 20,000, \mathrm{~N}=3, \mathrm{I}=8$, Solve for
\$ 6,542

## Project Thompson

Present value of expenses
Present value of cash inflows -\$275,000

PV)
NPV
$\underline{277,373}$ (PMT $=\$ 60,000, N=6, I=8$, Solve for

Based on NPV analysis, Axis Corporation should choose an overhaul of the existing system.
E10-4: IRR
Answer: You may use a financial calculator to determine the IRR of each project. Choose the project with the higher IRR.

## Project T-Shirt

PV $=-15,000, \mathrm{~N}=4, \mathrm{PMT}=8,000$
Solve for I
IRR = 39.08\%

## Project Board Shorts

$\mathrm{PV}=-25,000, \mathrm{~N}=5, \mathrm{PMT}=12,000$
Solve for I
IRR $=38.62 \%$
Based on IRR analysis, Billabong Tech should choose project T-Shirt.
E10-5: NPV

## Answer:

Note: The IRR for Project Terra is $10.68 \%$ while that of Project Firma is $10.21 \%$.
Furthermore, when the discount rate is zero, the sum of Project Terra's cash flows exceed that of Project Firma. Hence, at any discount rate that produces a positive NPV, Project Terra provides the higher net present value.

NPV Profiles
Cooper Electronics


## Solutions to Problems

Note to instructor: In most problems involving the IRR calculation, a financial calculator has been used. Answers to NPV-based questions in the first ten problems provide detailed analysis of the present value of individual cash flows. Thereafter, financial calculator worksheet keystrokes are provided. Most students will probably employ calculator functionality to facilitate their problem solution in this chapter and throughout the course.

P10-1. Payback period

## LG 2; Basic

a. $\$ 42,000 \div \$ 7,000=6$ years
b. The company should accept the project, since $6<8$.

P10-2. Payback comparisons

## LG 2; Intermediate

a. Machine $1: \$ 14,000 \div \$ 3,000=4$ years, 8 months

Machine $2: \$ 21,000 \div \$ 4,000=5$ years, 3 months
b. Only Machine 1 has a payback faster than 5 years and is acceptable.
c. The firm will accept the first machine because the payback period of 4 years, 8 months is less than the 5 -year maximum payback required by Nova Products.
d. Machine 2 has returns that last 20 years while Machine 1 has only 7 years of returns. Payback cannot consider this difference; it ignores all cash inflows beyond the payback period. In this case, the total cash flow from Machine 1 is $\$ 59,000(\$ 80,000-\$ 21,000)$ less than Machine 2.

P10-3. Choosing between two projects with acceptable payback periods

## LG 2; Intermediate

a.

|  | Project A |  |  | Project B |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Year | Cash <br> Inflows | Investment <br> Balance | Year | Cash <br> Inflows | Investment <br> Balance |
| 0 |  | $-\$ 100,000$ | 0 |  | $-\$ 100,000$ |
| 1 | $\$ 10,000$ | $-90,000$ | 1 | 40,000 | $-60,000$ |
| 2 | 20,000 | $-70,000$ | 2 | 30,000 | $-30,000$ |
| 3 | 30,000 | $-40,000$ | 3 | 20,000 | $-10,000$ |
| 4 | 40,000 | 0 | 4 | 10,000 | 0 |
| 5 | 20,000 |  | 5 | 20,000 |  |

Both Project A and Project B have payback periods of exactly 4 years.
b. Based on the minimum payback acceptance criteria of 4 years set by John Shell, both projects should be accepted. However, since they are mutually exclusive projects, John should accept Project B.
c. Project B is preferred over A because the larger cash flows are in the early years of the project. The quicker cash inflows occur, the greater their value.

P10-4. Personal finance: Long-term investment decisions, payback period

## LG 4

a. and b .

|  | Project A |  | Project B |  |
| :--- | ---: | ---: | ---: | ---: |
| Year | Annual <br> Cash Flow | Cumulative <br> Cash Flow | Annual <br> Cash Flow | Cumulative <br> Cash Flow |
| 0 | $\$(9,000)$ | $\$(9,000)$ | $\$(9,000)$ | $\$(9,000)$ |
| 1 | 2,00 | $(6,800)$ | 1,500 | $(7,500)$ |
| 2 | 2,500 | $(4,300)$ | 1,500 | $(6,000)$ |
| 3 | 2,500 | $(1,800)$ | 1,500 | $(4,500)$ |
| 4 | 2,000 |  | 3,500 | $(1,000)$ |
| 5 | 1,800 | 4,000 |  |  |
| Total Cash Flow | 11,000 |  | 12,000 |  |
| Payback Period | $3+1,800 / 2,000=3.9$ years | $4+1,000 / 4,000=4.25$ years |  |  |

c. The payback method would select Project A since its payback of 3.9 years is lower than Project B's payback of 4.25 years.
d. One weakness of the payback method is that it disregards expected future cash flows as in the case of Project B.

P10-5. NPV

## LG 3; Basic

$\mathrm{NPV}=\mathrm{PV}_{\mathrm{n}}-$ Initial investment
a. $\quad \mathrm{N}=20, \mathrm{I}=14 \%, \mathrm{PMT}=\$ 2,000$

Solve for $\mathrm{PV}=\$ 13,246.26$
$\mathrm{NPV}=\$ 13,246.26-\$ 10,000$
$\mathrm{NPV}=\$ 3,246.26$
Accept project
b. $\mathrm{N}=20, \mathrm{I}=14 \%, \mathrm{PMT}=\$ 3,000$

Solve for $\mathrm{PV}=19,869.39$
$\mathrm{NPV}=\$ 19,869.39-\$ 25,000$
$\mathrm{NPV}=-\$ 5,130.61$
Reject
c. $\mathrm{N}=20, \mathrm{I}=14 \%, \mathrm{PMT}=\$ 5,000$

Solve for $\mathrm{PV}=\$ 33,115.65$
$\mathrm{NPV}=\$ 33,115.65-\$ 30,000$
$\mathrm{NPV}=\$ 33,115.65$
$\mathrm{NPV}=\$ 3,115$
Accept
P10-6. NPV for varying cost of capital

## LG 3; Basic

a. $\mathbf{1 0 \%}$
$\mathrm{N}=8, \mathrm{I}=10 \%, \mathrm{PMT}=\$ 5000$
Solve for $\mathrm{PV}=\$ 26,674.63$
$\mathrm{NPV}=\mathrm{PV}_{\mathrm{n}}-$ Initial investment
NPV $=\$ 26,674.63-\$ 24,000$
$\mathrm{NPV}=\$ 2,674.63$
Accept; positive NPV
b. $\mathbf{1 2 \%}$
$\mathrm{N}=8, \mathrm{I}=12 \%, \mathrm{PMT}=\$ 5,000$
Solve for $\mathrm{PV}=\$ 24,838.20$
$\mathrm{NPV}=\mathrm{PV}_{\mathrm{n}}-$ Initial investment
NPV $=\$ 24,838.20-\$ 24,000$
$\mathrm{NPV}=\$ 838.20$
Accept; positive NPV
c. $14 \%$
$\mathrm{N}=8, \mathrm{I}=14 \%, \mathrm{PMT}=\$ 5,000$
Solve for $\mathrm{PV}=\$ 23,194.32$
$\mathrm{NPV}=\mathrm{PV}_{\mathrm{n}}-$ Initial investment
NPV $=\$ 23,194.32-\$ 24,000$
$\mathrm{NPV}=-\$ 805.68$
Reject; negative NPV
P10-7. NPV—independent projects

## LG 3; Intermediate

## Project A

$\mathrm{N}=10, \mathrm{I}=14 \%, \mathrm{PMT}=\$ 4,000$
Solve for $\mathrm{PV}=\$ 20,864.46$
NPV $=\$ 20,864.46-\$ 26,000$
$\mathrm{NPV}=-\$ 5,135.54$
Reject

## Project B—PV of Cash Inflows

$\mathrm{CF}_{0}=-\$ 500,000 ; \mathrm{CF}_{1}=\$ 100,000 ; \mathrm{CF}_{2}=\$ 120,000 ; \mathrm{CF}_{3}=\$ 140,000 ; \mathrm{CF}_{4}=\$ 160,000 ;$
$\mathrm{CF}_{5}=\$ 180,000 ; \mathrm{CF}^{6}=\$ 200,000$
Set I = 14\%
Solve for NPV $=\$ 53,887.93$
Accept

## Project $\mathbf{C — P V}$ of Cash Inflows

$\mathrm{CF}_{0}=-\$ 170,000 ; \mathrm{CF}_{1}=\$ 20,000 ; \mathrm{CF}_{2}=\$ 19,000 ; \mathrm{CF}_{3}=\$ 18,000 ; \mathrm{CF}_{4}=\$ 17,000 ;$
$\mathrm{CF}_{5}=\$ 16,000 ; \mathrm{CF}_{6}=\$ 15,000 ; \mathrm{CF}_{7}=\$ 14,000 ; \mathrm{CF}_{8}=\$ 13,000 ; \mathrm{CF}_{9}=\$ 12,000 ; \mathrm{CF}_{10}=$ $\$ 11,000$,
Set $\mathrm{I}=14 \%$
Solve for NPV $=-\$ 83,668.24$
Reject

## Project D

$\mathrm{N}=8, \mathrm{I}=14 \%, \mathrm{PMT}=\$ 230,000$
Solve for $\mathrm{PV}=\$ 1,066,939$
$\mathrm{NPV}=P V_{n}-$ Initial investment
NPV $=\$ 1,066,939-\$ 950,000$
$\mathrm{NPV}=\$ 116,939$
Accept
Project $\mathbf{E — P V}$ of Cash Inflows
$\mathrm{CF}_{0}=-\$ 80,000 ; \mathrm{CF}_{1}=\$ 0 ; \mathrm{CF}_{2}=\$ 0 ; \mathrm{CF}_{3}=\$ 0 ; \mathrm{CF}_{4}=\$ 20,000 ; \mathrm{CF}_{5}=\$ 30,000 ; \mathrm{CF}_{6}=\$ 0 ;$
$\mathrm{CF}_{7}=\$ 50,000 ; \mathrm{CF}_{8}=\$ 60,000 ; \mathrm{CF}_{9}=\$ 70,000$
Set $\mathrm{I}=14 \%$
Solve for NPV $=\$ 9,963.63$
Accept

P10-8. NPV

## LG 3; Challenge

a. $\quad \mathrm{N}=5, \mathrm{I}=9 \%, \mathrm{PMT}=\$ 385,000$

Solve for $\mathrm{PV}=\$ 1,497,515.74$
The immediate payment of $\$ 1,500,000$ is not preferred because it has a higher present value than does the annuity.
b. $\mathrm{N}=5, \mathrm{I}=9 \%, \mathrm{PV}=-\$ 1,500,000$

Solve for PMT $=\$ 385,638.69$
c. Present value Annuity Due $=\mathrm{PV}_{\text {ordinary annuity }} \times(1+$ discount rate $)$
$\$ 1,497,515.74(1.09)=\$ 1,632,292$
Calculator solution: \$1,632,292
Changing the annuity to a beginning-of-the-period annuity due would cause Simes Innovations to prefer to make a $\$ 1,500,000$ one-time payment because the present value of the annuity due is greater than the $\$ 1,500,000$ lump-sum option.
d. No, the cash flows from the project will not influence the decision on how to fund the project. The investment and financing decisions are separate.

P10-9. NPV and maximum return

## LG 3; Challenge

a. $\mathrm{N}=4, \mathrm{I}=10 \%$, $\mathrm{PMT}=\$ 4,000$

Solve for $\mathrm{PV}=\$ 12,679.46$
NPV $=\mathrm{PV}-$ Initial investment
$\mathrm{NPV}=\$ 12,679.46-\$ 13,000$
$\mathrm{NPV}=-\$ 320.54$
Reject this project due to its negative NPV.
b. $\mathrm{N}=4, \mathrm{PV}=-\$ 13,000, \mathrm{PMT}=\$ 4,000$

Solve for $\mathrm{I}=8.86 \%$
$8.86 \%$ is the maximum required return that the firm could have for the project to be acceptable. Since the firm's required return is $10 \%$ the cost of capital is greater than the expected return and the project is rejected.

P10-10. NPV—mutually exclusive projects

## LG 3; Intermediate

a. and b.

## Press A

$\mathrm{CF}_{0}=-\$ 85,000 ; \mathrm{CF}_{1}=\$ 18,000 ; \mathrm{F} 1=8$
Set $\mathrm{I}=15 \%$
Solve for NPV $=-\$ 4,228.21$
Reject

## Press B

$\mathrm{CF}_{0}=-\$ 60,000 ; \mathrm{CF}_{1}=\$ 12,000 ; \mathrm{CF}_{2}=\$ 14,000 ; \mathrm{CF}_{3}=\$ 16,000 ; \mathrm{CF}_{4}=\$ 18,000 ;$
$\mathrm{CF}_{5}=\$ 20,000 ; \mathrm{CF}_{6}=\$ 25,000$
Set $\mathrm{I}=15 \%$
Solve for NPV $=\$ 2,584.34$
Accept
Press C
$\mathrm{CF}_{0}=-\$ 130,000 ; \mathrm{CF}_{1}=\$ 50,000 ; \mathrm{CF}_{2}=\$ 30,000 ; \mathrm{CF}_{3}=\$ 20,000 ; \mathrm{CF}_{4}=\$ 20,000 ;$
$\mathrm{CF}_{5}=\$ 20,000 ; \mathrm{CF}_{6}=\$ 30,000 ; \mathrm{CF}_{7}=\$ 40,000 ; \mathrm{CF}_{8}=\$ 50,000$
Set $\mathrm{I}=15 \%$
Solve for NPV $=-\$ 15,043.89$
Accept
c. Ranking-using NPV as criterion

| Rank | Press | NPV |
| :--- | :---: | ---: |
| 1 | C | $\$ 15,043.89$ |
| 2 | B | $2,584.34$ |
| 3 | A | $-4,228.21$ |

d. Profitability Indexes

Profitability Index $=\Sigma$ Present Value Cash Inflows $\div$ Investment
Press A: $\$ 80,771 \div \$ 85,000=0.95$
Press B: $\$ 62,588 \div \$ 60,000=1.04$
Press C: $\$ 145,070 \div \$ 130,000=1.12$
e. The profitability index measure indicates that Press C is the best, then Press B, then Press A (which is unacceptable). This is the same ranking as was generated by the NPV rule.

P10-11. Personal finance: Long-term investment decisions, NPV method

## LG 3

Key information:
Cost of MBA program $\$ 100,000$
Annual incremental benefit $\$ 20,000$
Time frame (years) 40
Opportunity cost 6.0\%
Calculator Worksheet Keystrokes:
$\mathrm{CF}_{0}=-100,000$
$\mathrm{CF}_{1}=20,000$
$\mathrm{F}_{1}=40$
Set I $=6 \%$
Solve for NPV = \$200,926
The financial benefits outweigh the cost of the MBA program.

P10-12. Payback and NPV

## LG 2, 3; Intermediate

a.

| Project | Payback Period |
| :--- | ---: |
| A | $\$ 40,000 \div \$ 13,000=3.08$ years |
| B | $3+(\$ 10,000 \div \$ 16,000)=3.63$ years |
| C | $2+(\$ 5,000 \div \$ 13,000)=2.38$ years |

Project C, with the shortest payback period, is preferred.
b. Worksheet keystrokes

| Year | Project A | Project B | Project C |
| :--- | :---: | :---: | :---: |
| 0 | $-\$ 40,000$ | $-\$ 40,000$ | $-\$ 40,000$ |
| 1 | 13,000 | 7,000 | 19,000 |
| 2 | 13,000 | 10,000 | 16,000 |
| 3 | 13,000 | 13,000 | 13,000 |
| 4 | 13,000 | 16,000 | 10,000 |
| 5 | 13,000 | 19,000 | 7,000 |

Solve for $\quad \$ 2,565.82 \quad-\$ 322.53 \quad \$ 5,454.17$
NPV
Accept $\quad$ Reject Accept

Project C is preferred using the NPV as a decision criterion.
c. At a cost of $16 \%$, Project C has the highest NPV. Because of Project C's cash flow characteristics, high early-year cash inflows, it has the lowest payback period and the highest NPV.

P10-13. NPV and EVA

## LG 3; Intermediate

a. NPV $=-\$ 2,500,000+\$ 240,000 \div 0.09=\$ 166,667$
b. Annual $\mathrm{EVA}=\$ 240,000-(\$ 2,500,000 \times 0.09)=\$ 15,000$
c. Overall EVA $=\$ 15,000 \div 0.09=\$ 166,667$

In this case, NPV and EVA give exactly the same answer.

P10-14. IRR-Mutually exclusive projects

## LG 4; Intermediate

IRR is found by solving:
$\$ 0=\sum_{t=1}^{n}\left[\frac{C F_{t}}{(1+\mathrm{IRR})^{t}}\right]$ - initial investment
Most financial calculators have an "IRR" key, allowing easy computation of the internal rate of return. The numerical inputs are described below for each project.

## Project A

$\mathrm{CF}_{0}=-\$ 90,000 ; \mathrm{CF}_{1}=\$ 20,000 ; \mathrm{CF}_{2}=\$ 25,000 ; \mathrm{CF}_{3}=\$ 30,000 ; \mathrm{CF}_{4}=\$ 35,000 ; \mathrm{CF}_{5}=\$ 40,000$
Solve for IRR $=17.43 \%$
If the firm's cost of capital is below $17 \%$, the project would be acceptable.

## Project B

$\mathrm{CF}_{0}=-\$ 490,000 ; \mathrm{CF}_{1}=\$ 150,000 ; \mathrm{CF}_{2}=\$ 150,000 ; \mathrm{CF}_{3}=\$ 150,000 ; \mathrm{CF}_{4}=\$ 150,000$
[or, $\mathrm{CF}_{0}=-\$ 490,000 ; \mathrm{CF}_{1}=\$ 150,000, \mathrm{~F}_{1}=4$ ]
Solve for IRR = 8.62\%
The firm's maximum cost of capital for project acceptability would be $8.62 \%$.

## Project C

$\mathrm{CF}_{0}=-\$ 20,000 ; \mathrm{CF}_{1}=\$ 7500 ; \mathrm{CF}_{2}=\$ 7500 ; \mathrm{CF}_{3}=\$ 7500 ; \mathrm{CF}_{4}=\$ 7500 ; \mathrm{CF}_{5}=\$ 7500$
[or, $\mathrm{CF}_{0}=-\$ 20,000 ; \mathrm{CF}_{1}=\$ 7500 ; \mathrm{F}_{1}=5$ ]
Solve for IRR $=25.41 \%$
The firm's maximum cost of capital for project acceptability would be $25.41 \%$.

## Project D

$\mathrm{CF}_{0}=-\$ 240,000 ; \mathrm{CF}_{1}=\$ 120,000 ; \mathrm{CF}_{2}=\$ 100,000 ; \mathrm{CF}_{3}=\$ 80,000 ; \mathrm{CF}_{4}=\$ 60,000$
Solve for IRR $=21.16 \%$
The firm's maximum cost of capital for project acceptability would be $21 \%$ (21.16\%).
P10-15. IRR-Mutually exclusive projects

## LG 4; Intermediate

a. and b.

## Project $\mathbf{X}$

$\$ 0=\frac{\$ 100,000}{(1+\mathrm{IRR})^{1}}+\frac{\$ 120,000}{(1+\mathrm{IRR})^{2}}+\frac{\$ 150,000}{(1+\mathrm{IRR})^{3}}+\frac{\$ 190,000}{(1+\mathrm{IRR})^{4}}+\frac{\$ 250,000}{(1+\mathrm{IRR})^{5}}-\$ 500,000$
$\mathrm{CF}_{0}=-\$ 500,000 ; \mathrm{CF}_{1}=\$ 100,000 ; \mathrm{CF}_{2}=\$ 120,000 ; \mathrm{CF}_{3}=\$ 150,000 ; \mathrm{CF}_{4}=\$ 190,000$
$\mathrm{CF}_{5}=\$ 250,000$
Solve for IRR = 15.67; since IRR > cost of capital, accept.

## Project Y

$$
\$ 0=\frac{\$ 140,000}{(1+\mathrm{IRR})^{1}}+\frac{\$ 120,000}{(1+\mathrm{IRR})^{2}}+\frac{\$ 95,000}{(1+\mathrm{IRR})^{3}}+\frac{\$ 70,000}{(1+\mathrm{IRR})^{4}}+\frac{\$ 50,000}{(1+\mathrm{IRR})^{5}}-\$ 325,000
$$

$\mathrm{CF}_{0}=-\$ 325,000 ; \mathrm{CF}_{1}=\$ 140,000 ; \mathrm{CF}_{2}=\$ 120,000 ; \mathrm{CF}_{3}=\$ 95,000 ; \mathrm{CF}_{4}=\$ 70,000$
$\mathrm{CF}_{5}=\$ 50,000$
Solve for $\operatorname{IRR}=17.29 \%$; since $\operatorname{IRR}>$ cost of capital, accept.
c. Project Y, with the higher IRR, is preferred, although both are acceptable.

P10-16. Personal Finance: Long-term investment decisions, IRR method

## LG 4; Intermediate

IRR is the rate of return at which NPV equals zero
Computer inputs and output:
$\mathrm{N}=5, \mathrm{PV}=\$ 25,000, \mathrm{PMT}=\$ 6,000$
Solve for IRR $=6.40 \%$
Required rate of return: 7.5\%
Decision: Reject investment opportunity
P10-17. IRR, investment life, and cash inflows

## LG 4; Challenge

a. $\quad \mathrm{N}=10, \mathrm{PV}=-\$ 61,450, \mathrm{PMT}=\$ 10,000$

Solve for $I=10.0 \%$
The IRR < cost of capital; reject the project.
b. $\mathrm{I}=15 \%, \mathrm{PV}=-\$ 61,450, \mathrm{PMT}=\$ 10,000$

Solve for $\mathrm{N}=18.23$ years
The project would have to run a little over 8 more years to make the project acceptable with the $15 \%$ cost of capital.
c. $\mathrm{N}=10, \mathrm{I}=15 \%, \mathrm{PV}=\$ 61,450$

Solve for PMT = \$12,244.04
P10-18. NPV and IRR

## LG 3, 4; Intermediate

a. $\quad \mathrm{N}=7, \mathrm{I}=10 \%$, $\mathrm{PMT}=\$ 4,000$

Solve for $\mathrm{PV}=\$ 19,473.68$
NPV $=\mathrm{PV}-$ Initial investment
$\mathrm{NPV}=\$ 19,472-\$ 18,250$
$\mathrm{NPV}=\$ 1,223.68$
b. $\mathrm{N}=7, \mathrm{PV}=\$ 18,250, \mathrm{PMT}=\$ 4,000$

Solve for $\mathrm{I}=12.01 \%$
c. The project should be accepted since the NPV $>0$ and the IRR $>$ the cost of capital.

P10-19. NPV, with rankings

## LG 3, 4; Intermediate

a. $\quad \mathrm{NPV}_{\mathrm{A}}=\$ 45,665.50(\mathrm{~N}=3, \mathrm{I}=15, \mathrm{PMT}=\$ 20,000)-\$ 50,000$
$\mathrm{NPV}_{\mathrm{A}}=-\$ 4,335.50$
Or, using NPV keystrokes
$\mathrm{CF}_{0}=-\$ 50,000 ; \mathrm{CF}_{1}=\$ 20,000 ; \mathrm{CF}_{2}=\$ 20,000 ; \mathrm{CF}_{3}=\$ 20,000$
Set $\mathrm{I}=15 \%$
$\mathrm{NPV}_{\mathrm{A}}=-\$ 4,335.50$
Reject
$\mathrm{NPV}_{\mathrm{B}}$ Key strokes

$$
\mathrm{CF}_{0}=-\$ 100,000 ; \mathrm{CF}_{1}=\$ 35,000 ; \mathrm{CF}_{2}=\$ 50,000 ; \mathrm{CF}_{3}=\$ 50,000
$$

Set $I=15 \%$
Solve for NPV = \$1,117.78
Accept
$\mathrm{NPV}_{\mathrm{C}}$ Key strokes
$\mathrm{CF}_{0}=-\$ 80,000 ; \quad \mathrm{CF}_{1}=\$ 20,000 ; \mathrm{CF}_{2}=\$ 40,000 ; \mathrm{CF}_{3}=\$ 60,000$
Set $\mathrm{I}=15 \%$
Solve for NPV = \$7,088.02
Accept
$\mathrm{NPV}_{\mathrm{D}}$ Key strokes
$\mathrm{CF}_{0}=-\$ 180,000 ; \mathrm{CF}_{1}=\$ 100,000 ; \mathrm{CF}_{2}=\$ 80,000 ; \mathrm{CF}_{3}=\$ 60,000$
Set $\mathrm{I}=15 \%$
Solve for NPV $=\$ 6,898.99$
Accept
b.

| Rank | Press | NPV |
| :--- | :---: | ---: |
| 1 | C | $\$ 7,088.02$ |
| 2 | D | $6,898.99$ |
| 3 | B | $1,117.78$ |
| 4 | A | -4335.50 |

c. Using the calculator, the IRRs of the projects are:

| Project | IRR |
| :--- | ---: |
| A | $9.70 \%$ |
| B | $15.63 \%$ |
| C | $19.44 \%$ |
| D | $17.51 \%$ |

Since the lowest IRR is $9.7 \%$, all of the projects would be acceptable if the cost of capital was $9.7 \%$.
Note: Since Project A was the only rejected project from the four projects, all that was needed to find the minimum acceptable cost of capital was to find the IRR of A.

P10-20. All techniques, conflicting rankings
LG 2, 3, 4: Intermediate
a.

| Project A |  |  |  | Project B |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Cash <br> Inflows | Investment <br> Balance |  | Year | Cash <br> Inflows | Investment <br> Balance |
| 0 |  | $-\$ 150,000$ |  | 0 |  | $-\$ 150,000$ |
| 1 | $\$ 45,000$ | $-105,000$ |  | 1 | $\$ 75,000$ | $-75,000$ |
| 2 | 45,000 | $-60,000$ |  | 2 | 60,000 | $-15,000$ |
| 3 | 45,000 | $-15,000$ |  | 3 | 30,000 | $+15,000$ |
| 4 | 45,000 | $+30,000$ |  | 4 | 30,000 | 0 |
| 5 | 45,000 |  |  | 30,000 |  |  |
| 6 | 45,000 |  |  | 30,000 |  |  |

Payback $_{A}=\frac{\$ 150,000}{\$ 45,000}=3.33$ years $=3$ years 4 months
Payback $_{B}=2$ years $+\frac{\$ 15,000}{\$ 30,000}$ years $=2.5$ years $=2$ years 6 months
b. At a discount rate of zero, dollars have the same value through time and all that is needed is a summation of the cash flows across time.
$\mathrm{NPV}_{A}=(\$ 45,000 \times 6)-\$ 150,000=\$ 270,000-\$ 150,000=\$ 120,000$
$\mathrm{NPV}_{B}=\$ 75,000+\$ 60,000+\$ 120,000-\$ 150,000=\$ 105,000$
c. $\mathrm{NPV}_{\mathrm{A}}$ :
$\mathrm{CF}_{0}=-\$ 150,000 ; \mathrm{CF}_{1}=\$ 45,000 ; \mathrm{F}_{1}=6$
Set I = 9\%
Solve for $\mathrm{NPV}_{\mathrm{A}}=\$ 51,886.34$
$\mathrm{NPV}_{\mathrm{B}}$ :
$\mathrm{CF}_{0}=-\$ 150,000 ; \mathrm{CF}_{1}=\$ 75,000 ; \mathrm{CF}_{2}=\$ 60,000 ; \mathrm{CF}_{3}=\$ 120,000$
Set $\mathrm{I}=9 \%$
Solve for NPV = \$51,112.36
Accept
d. $\quad \mathrm{IRR}_{\mathrm{A}}$ :
$\mathrm{CF}_{0}=-\$ 150,000 ; \mathrm{CF}_{1}=\$ 45,000 ; \mathrm{F}_{1}=6$
Solve for IRR $=19.91 \%$
$\mathrm{IRR}_{\mathrm{B}}$ :
$\mathrm{CF}_{0}=-\$ 150,000 ; \mathrm{CF}_{1}=\$ 75,000 ; \mathrm{CF}_{2}=\$ 60,000 ; \mathrm{CF}_{3}=\$ 120,000$
Solve for IRR $=22.71 \%$
e.

|  | Rank |  |  |
| :--- | :---: | :---: | :---: |
| Project | Payback | NPV | IRR |
| A | 2 | 1 | 2 |
| B | 1 | 2 | 1 |

The project that should be selected is A. The conflict between NPV and IRR is due partially to the reinvestment rate assumption. The assumed reinvestment rate of Project B is $22.71 \%$, the project's IRR. The reinvestment rate assumption of A is $9 \%$, the firm's cost of capital. On a practical level Project B may be selected due to management's preference for making decisions based on percentage returns and their desire to receive a return of cash quickly.

P10-21. Payback, NPV, and IRR

## LG 2, 3, 4; Intermediate

a. Payback period

Balance after 3 years: $\$ 95,000-\$ 20,000-\$ 25,000-\$ 30,000=\$ 20,000$
$3+(\$ 20,000 \div \$ 35,000)=3.57$ years
b. NPV computation
$\mathrm{CF}_{0}=-\$ 95,000 ; \mathrm{CF}_{1}=\$ 20,000 ; \mathrm{CF}_{2}=\$ 25,000 ; \mathrm{CF}_{3}=\$ 30,000 ; \mathrm{CF}_{4}=\$ 35,000$
$\mathrm{CF}_{5}=\$ 40,000$
Set $\mathrm{I}=12 \%$
Solve for NPV $=\$ 9,080.60$
c. $\quad \$ 0=\frac{\$ 20,000}{(1+\mathrm{IRR})^{1}}+\frac{\$ 25,000}{(1+\mathrm{IRR})^{2}}+\frac{\$ 30,000}{(1+\mathrm{IRR})^{3}}+\frac{\$ 35,000}{(1+\mathrm{IRR})^{4}}+\frac{\$ 40,000}{(1+\mathrm{IRR})^{5}}-\$ 95,000$
$\mathrm{CF}_{0}=-\$ 95,000 ; \mathrm{CF}_{1}=\$ 20,000 ; \mathrm{CF}_{2}=\$ 25,000 ; \mathrm{CF}_{3}=\$ 30,000 ; \mathrm{CF}_{4}=\$ 35,000$
$\mathrm{CF}_{5}=\$ 40,000$
Solve for IRR $=15.36 \%$
d. $\mathrm{NPV}=\$ 9,080$; since $\mathrm{NPV}>0$; accept

IRR $=15 \%$; since IRR $>12 \%$ cost of capital; accept
The project should be implemented since it meets the decision criteria for both NPV and IRR.

P10-22. NPV, IRR, and NPV profiles

## LG 3, 4, 5; Challenge

a. and b.

Project A
$\mathrm{CF}_{0}=-\$ 130,000 ; \mathrm{CF}_{1}=\$ 25,000 ; \mathrm{CF}_{2}=\$ 35,000 ; \mathrm{CF}_{3}=\$ 45,000$
$\mathrm{CF}_{4}=\$ 50,000 ; \mathrm{CF}_{5}=\$ 55,000$
Set $\mathrm{I}=12 \%$
$\mathrm{NPV}_{\mathrm{A}}=\$ 15,237.71$
Based on the NPV the project is acceptable since the NPV is greater than zero.
Solve for $I R R_{A}=16.06 \%$

Based on the IRR the project is acceptable since the IRR of $16 \%$ is greater than the $12 \%$ cost of capital.

## Project B

$\mathrm{CF}_{0}=-\$ 85,000 ; \mathrm{CF}_{1}=\$ 40,000 ; \mathrm{CF}_{2}=\$ 35,000 ; \mathrm{CF}_{3}=\$ 30,000$
$\mathrm{CF}_{4}=\$ 10,000 ; \mathrm{CF}_{5}=\$ 5,000$
Set $\mathrm{I}=12 \%$
$\mathrm{NPV}_{\mathrm{B}}=\$ 9,161.79$
Based on the NPV the project is acceptable since the NPV is greater than zero.
Solve for IRR $_{B}=17.75 \%$
Based on the IRR the project is acceptable since the IRR of $17.75 \%$ is greater than the $12 \%$ cost of capital.
c.


Data for NPV Profiles

|  | NPV |  |
| :---: | ---: | ---: |
| Discount Rate | A | B |
| $0 \%$ | $\$ 80,000$ | $\$ 35,000$ |
| $12 \%$ | $\$ 15,238$ | $\$ 9,161$ |
| $15 \%$ | - | $\$ 4,177$ |
| $16 \%$ | 0 | - |
| $18 \%$ | - | 0 |

d. The net present value profile indicates that there are conflicting rankings at a discount rate less than the intersection point of the two profiles (approximately $15 \%$ ). The conflict in rankings is caused by the relative cash flow pattern of the two projects. At discount rates above approximately $15 \%$, Project B is preferable; below approximately $15 \%$, Project A is better. Based on Thomas Company's $12 \%$ cost of capital, Project A should be chosen.
e. Project A has an increasing cash flow from Year 1 through Year 5, whereas Project B has a decreasing cash flow from Year 1 through Year 5. Cash flows moving in opposite directions often cause conflicting rankings. The $I R R$ method reinvests Project B's larger early cash flows at the higher IRR rate, not the $12 \%$ cost of capital.

P10-23. All techniques-decision among mutually exclusive investments
LG 2, 3, 4, 5, 6; Challenge

|  | Project |  |  |
| :--- | :---: | :---: | :---: |
|  | A | $\mathbf{c}$ | $\mathbf{B}$ |
| Cash inflows (years 1-5) | $\$ 20,000$ | $\$ 31,500$ | $\$ 32,500$ |
| a. Payback $^{*}$ | 3 years | 3.2 years | 3.4 years |
| b. NPV $^{*}$ | $\$ 10,345$ | $\$ 10,793$ | $\$ 4,310$ |
| c. IRR $^{*}$ | $19.86 \%$ | $17.33 \%$ | $14.59 \%$ |

*Supporting calculations shown below:
a. Payback Period: Project A: $\$ 60,000 \div \$ 20,000=3$ years

Project B: $\quad \$ 100,000 \div \$ 31,500=3.2$ years
Project $C: \quad \$ 110,000 \div \$ 32,500=3.4$ years
b. NPV

Project A
$\mathrm{CF}_{0}=-\$ 60,000 ; \mathrm{CF}_{1}=\$ 20,000 ; \mathrm{F}_{1}=5$
Set I = 13\%
Solve for $\mathrm{NPV}_{\mathrm{A}}=\$ 10,344.63$

## Project B

$\mathrm{CF}_{0}=-\$ 100,000 ; \mathrm{CF}_{1}=\$ 31,500 ; \mathrm{F}_{1}=5$
Set $\mathrm{I}=13 \%$
Solve for $\mathrm{NPV}_{\mathrm{B}}=\$ 10,792.78$

## Project C

$\mathrm{CF}_{0}=-\$ 110,000 ; \mathrm{CF}_{1}=\$ 32,500 ; \mathrm{F}_{1}=5$
Set $\mathrm{I}=13 \%$
Solve for $\mathrm{NPV}_{\mathrm{C}}=\$ 4,310.02$
c. IRR

Project A
$\mathrm{CF}_{0}=-\$ 60,000 ; \mathrm{CF}_{1}=\$ 20,000 ; \mathrm{F}_{1}=5$
Solve for $I R R_{A}=19.86 \%$
Project B
$\mathrm{CF}_{0}=-\$ 100,000 ; \mathrm{CF}_{1}=\$ 31,500 ; \mathrm{F}_{1}=5$
Solve for $I R R_{B}=17.34 \%$

## Project C

$\mathrm{CF}_{0}=-\$ 110,000 ; \mathrm{CF}_{1}=\$ 32,500 ; \mathrm{F}_{1}=5$
Solve for $\mathrm{IRR}_{\mathrm{C}}=14.59 \%$
d.


| Data for NPV Profiles |  |  |  |
| :--- | ---: | ---: | ---: |
|  | NPV |  |  |
| Discount Rate | A | B | C |
| $0 \%$ | $\$ 40,000$ | $\$ 57,500$ | $\$ 52,500$ |
| $13 \%$ | $\$ 10,340$ | 10,793 | 4,310 |
| $15 \%$ | - | - | 0 |
| $17 \%$ | - | 0 | - |
| $20 \%$ | 0 | - | - |

The difference in the magnitude of the cash flow for each project causes the NPV to compare favorably or unfavorably, depending on the discount rate.
e. Even though A ranks higher in Payback and IRR, financial theorists would argue that B is superior since it has the highest NPV. Adopting B adds $\$ 448.15$ more to the value of the firm than does adopting A.

P10-24. All techniques with NPV profile-mutually exclusive projects

## LG 2, 3, 4, 5, 6; Challenge

## a. Project $\mathbf{A}$

Payback period
Year $1+$ Year $2+$ Year $3=\$ 60,000$
Year $4=\underline{\$ 20,000}$
Initial investment $\quad=\$ 80,000$
Payback $=3$ years $+(\$ 20,000 \div 30,000)$
Payback $=3.67$ years

## Project B

Payback period
$\$ 50,000 \div \$ 15,000=3.33$ years
b. Project A

$$
\begin{aligned}
& \mathrm{CF}_{0}=-\$ 80,000 ; \mathrm{CF}_{1}=\$ 15,000 ; \mathrm{CF}_{2}=\$ 20,000 ; \mathrm{CF}_{3}=\$ 25,000 ; \mathrm{CF}_{4}=\$ 30,000 ; \\
& \mathrm{CF}_{5}=\$ 35,000 \\
& \text { Set } \mathrm{I}=13 \%
\end{aligned}
$$

Solve for $\mathrm{NPV}_{\mathrm{A}}=\$ 3,659.68$
Project B
$\mathrm{CF}_{0}=-\$ 50,000 ; \mathrm{CF}_{1}=\$ 15,000 ; \mathrm{F}_{1}=5$
Set $\mathrm{I}=13 \%$
Solve for $\mathrm{NPV}_{\mathrm{B}}=\$ 2,758.47$
c. Project $\mathbf{A}$
$\mathrm{CF}_{0}=-\$ 80,000 ; \mathrm{CF}_{1}=\$ 15,000 ; \mathrm{CF}_{2}=\$ 20,000 ; \mathrm{CF}_{3}=\$ 25,000 ; \mathrm{CF}_{4}=\$ 30,000 ;$
$\mathrm{CF}_{5}=\$ 35,000$
Solve for $\mathrm{IRR}_{\mathrm{A}}=14.61 \%$

## Project B

$\mathrm{CF}_{0}=-\$ 50,000 ; \mathrm{CF}_{1}=\$ 15,000 ; \mathrm{F}_{1}=5$
Solve for IRR $_{B}=15.24 \%$
d.

Net Present Value Profile


| Data for NPV Profiles |  |  |
| :---: | ---: | ---: |
|  | NPV |  |
| Discount Rate | A | B |
| $0 \%$ | $\$ 45,000$ | $\$ 25,000$ |
| $13 \%$ | $\$ 3,655$ | 2,755 |
| $14.6 \%$ | 0 | - |
| $15.2 \%$ | - | 0 |

Intersection-approximately $14 \%$
If cost of capital is above $14 \%$, conflicting rankings occur.
The calculator solution is $13.87 \%$.
e. Both projects are acceptable. Both have similar payback periods, positive NPVs, and equivalent IRRs that are greater than the cost of capital. Although Project B has a slightly higher IRR, the rates are very close. Since Project A has a higher NPV, accept Project A.

P10-25. Integrative-Multiple IRRs

## LG 6; Basic

a. First the project does not have an initial cash outflow. It has an inflow, so the payback is immediate. However, there are cash outflows in later years. After 2 years, the project's outflows are greater than its inflows, but that reverses in year 3. The oscillating cash flows (positive-negative-positive-negative-positive) make it difficult to even think about how the payback period should be defined.
b. $\mathrm{CF}_{0}=\$ 200,000, \mathrm{CF}_{1}=-920,000, \mathrm{CF}_{2}=\$ 1,592,000, \mathrm{CF}_{3}=-\$ 1,205,200, \mathrm{CF}_{4}=\$ 343,200$

Set $\mathrm{I}=0 \%$; Solve for NPV $=\$ 0.00$
Set $\mathrm{I}=5 \%$; Solve for NPV $=-\$ 15.43$
Set $\mathrm{I}=10 \%$; Solve for NPV $=\$ 0.00$
Set $\mathrm{I}=15 \%$; Solve for NPV $=\$ 6.43$
Set I $=20 \%$; Solve for NPV $=\$ 0.00$
Set $\mathrm{I}=25 \%$; Solve for NPV $=-\$ 7.68$
Set $\mathrm{I}=30 \%$; Solve for NPV $=\$ 0.00$
Set $I=35 \%$, Solve for NPV $=\$ 39.51$
c. There are multiple IRRs because there are several discount rates at which the NPV is zero.
d. It would be difficult to use the IRR approach to answer this question because it is not clear which IRR should be compared to each cost of capital. For instance, at $5 \%$, the NPV is negative, so the project would be rejected. However, at a higher $15 \%$ discount rate the NPV is positive and the project would be accepted.
e. It is best simply to use NPV in a case where there are multiple IRRs due to the changing signs of the cash flows.

P10-26. Integrative-Conflicting Rankings

## LG 3, 4, 5; Intermediate

a. Plant Expansion
$\mathrm{CF}_{0}=-\$ 3,500,000, \mathrm{CF}_{1}=1,500,000, \mathrm{CF}_{2}=\$ 2,000,000, \mathrm{CF}_{3}=\$ 2,500,000, \mathrm{CF}_{4}=\$ 2,750,000$
Set I $=20 \%$; Solve for NPV $=\$ 1,911,844.14$
Solve for $\operatorname{IRR}=43.70 \%$
$\mathrm{CF}_{1}=1,500,000, \mathrm{CF}_{2}=\$ 2,000,000, \mathrm{CF}_{3}=\$ 2,500,000, \mathrm{CF}_{4}=\$ 2,750,000$
Set $\mathrm{I}=20 \%$; Solve for $\mathrm{NPV}=\$ 5,411,844.14$ (This is the PV of the cash inflows)
$\mathrm{PI}=\$ 5,411,844.14 \div \$ 3,500,000=1.55$

## Product Introduction

$\mathrm{CF}_{0}=-\$ 500,000, \mathrm{CF}_{1}=250,000, \mathrm{CF}_{2}=\$ 350,000, \mathrm{CF}_{3}=\$ 375,000, \mathrm{CF}_{4}=\$ 425,000$
Set $\mathrm{I}=20 \%$; Solve for $\mathrm{NPV}=\$ 373,360.34$
Solve for IRR $=52.33 \%$
$\mathrm{CF}_{1}=250,000, \mathrm{CF}_{2}=\$ 350,000, \mathrm{CF}_{3}=\$ 375,000, \mathrm{CF}_{4}=\$ 425,000$
Set $\mathrm{I}=20 \%$; Solve for $\mathrm{NPV}=\$ 873,360.34$ (This is the PV of the cash inflows)
$\mathrm{PI}=\$ 873,360.34 \div \$ 500,000=1.75$
b.

| Project | Rank |  |  |
| :--- | :---: | :---: | :---: |
|  | NPV | IRR | PI |
| Plant Expansion | 1 | 2 | 2 |
| Product Introduction | 2 | 1 | 1 |

c. The NPV is higher for the plant expansion, but both the IRR and the PI are higher for the product introduction project. The rankings do not agree because the plant expansion has a much larger scale. The NPV recognizes that it is better to accept a lower return on a larger project here. The IRR and PI methods simply measure the rate of return on the project and not its scale (and therefore not how much money in total the firm makes from each project).
d. Because the NPV of the plant expansion project is higher, the firm's shareholders would be better off if the firm pursued that project, even though it has a lower rate of return.

P10-27. Ethics problem

## LG 1, 6; Intermediate

Expenses are almost sure to increase for Gap. The stock price would almost surely decline in the immediate future, as cash expenses rise relative to cash revenues. In the long run, Gap may be able to attract and retain better employees (as does Chick-fil-A, interestingly enough, by being closed on Sundays), new human rights and environmentally conscious customers, and new investor demand from the burgeoning socially responsible investing mutual funds. This long-run effect is not assured, and we are again reminded that it's not merely shareholder wealth maximization we're after-but maximizing shareholder wealth subject to ethical constraints. In fact, if Gap was unwilling to renegotiate worker conditions, Calvert Group (and others) might sell Gap shares and thereby decrease shareholder wealth.

