

DEVELOPING PRINT ADVERTISING- II

PRINT AD LAYOUTS

DEVELOPING PRINT ADVERTISING LAYOUTS

- Ad layout – is a *sketch* that show the general arrangement and appearance of a finished ad
- Indicates the position of the headline, illustration, copy and signature
- Effective ad design and layout starts with a clear understanding of a project's **goals** and written **content**.
- **Headlines**, body **copy** and assorted **visuals** must already be figured out before you begin

BASIC DESIGN STRATEGIES

- Keep your layouts simple
- **Create Unity**
 - Have one central focus or **focal point** where the eye has the tendency to concentrate on which is usually the visual or even the headline.
- **Create Contrast**
 - – Using contrasting sizes, shapes, lines, typestyles and figures draw attention to key items you want to emphasize
- **Create Emphasis through Proportion**
 - – Important ideas or figures should be emphasized by making them larger, bolder, brighter or essentially different from the main components of the rest of the ads.

Company Logo



**Mercedes-Benz
of South Orlando**



*The Official
Dealer of Luxury*

407.367.2700
Perfectly Located Next To The Mall At Millennia

www.mbso.com

HEADLINE

Body Content or Photo

1. COMPONENTS OF EFFECTIVE AD LAYOUTS

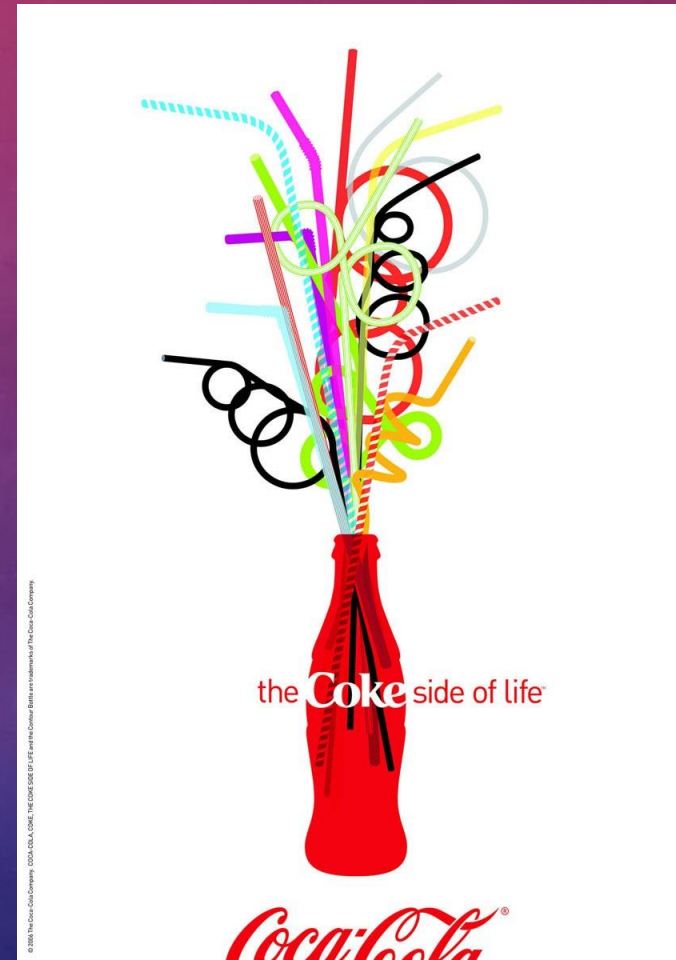
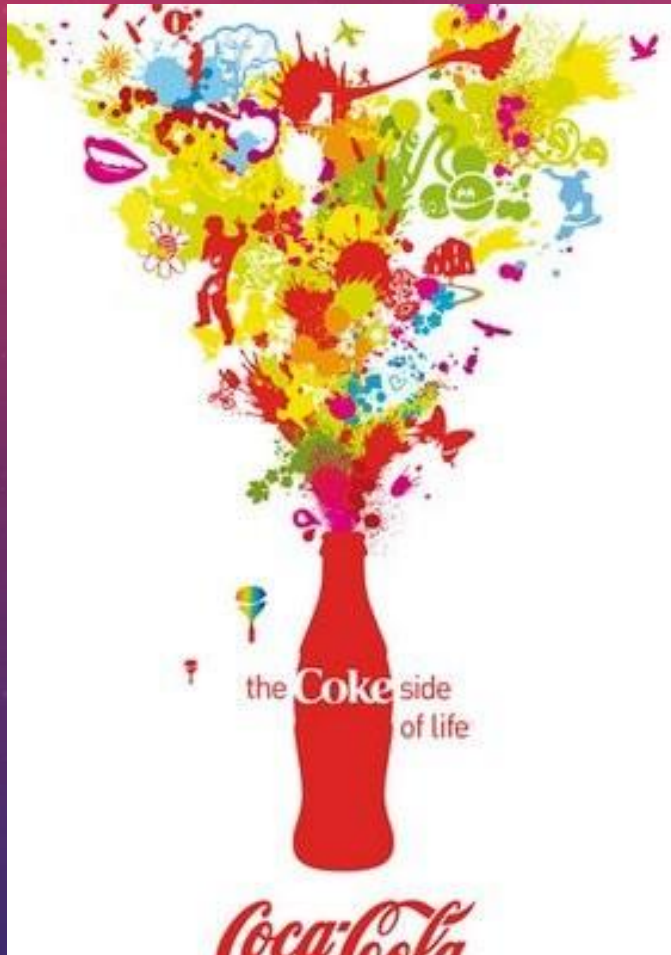
- Prepare in exactly the same size as the final advertisement
- Illustrations large enough to show the product in use and grab attention through size, humor or dramatic content
- Contain a focal point
- Z layout—Dominant item on top, follow Z pattern

2. USING COLOR IN PRINT ADVERTISEMENTS

- More realistic and visually appealing – commands reader's attention
- Increase readership by 80% in newspaper
- Increases effectiveness but also increases cost
- Select colors for your product and target market

COLORING DESIGN STRATEGIES

- Black and white is boring. Color is
- **EXCITING.**
- **Excessive** color detracts from copy
 - – Color works because of its contrast with non-colored areas; use it in one or two
 - strong clustered areas rather than scattering it through out your ad.



- Choose the right background color
 - Gray is the best all-around background for color photography.
 - Black provides strongest contrast and brings out colors.
 - Backgrounds should be absent of strong colors.

Effects of Colors

COLOR

SUGGESTS

Black

Unknown; Evil; Strength;
Heaviness

*Blues & Green-
ish Blues*

Winter; Coolness (of ice, snow
and water)

Dark Blues

Royalty; Haughtiness;
Formality

Dark Greens

Cheapness; Coldness

*Deep Reds,
Purples & Gold*

Riches; Quality; Stateliness;
Royalty

Green

Growth; Life; Envy; Spring;
Youth; Coolness

*Hot Pinks,
Reds & Yellow*

Joy; Gaiety (and the festive
character of parties, celebra-
tions and parades)

*Light Browns
(and other
earthy tones)*

Fall; Simplicity;
Wholesomeness; Aging

Effects of Colors

COLOR

SUGGESTS

Light Green

Freshness; Crispness

Maroon

Luxury; Solidity; Quietness

Orange

Warmth; Action; Power; Fall

Red

Heat; Excitement; Passion; Love; War;
Danger; Strength; Power Summer; and
other ideas connected with action, en-
ergy, the sun and blood (red is a good
color to use in a sale ad)

Sky Blue

Serenity; Peace; Calmness; Youthful-
ness; daintiness

Soft Dusky Hues

Mystery

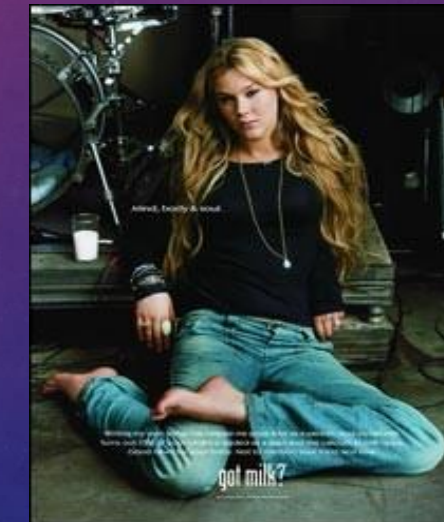
*White, Light Blue
& Light Green*

Coolness; Purity; Fidelity; Goodness;
Innocence; Youth; Cleanliness; Chastity

*Yellow (yellow is
the most luminous
color in the spec-
trum)*

Brightness; Airiness; Refreshment (yel-
low gets lost on white paper, so sur-
round yellow areas with a border of a
darker tone)

COLOR DESIGN STRATEGIES



3. SELECTING TYPEFACES AND TYPE SIZES FOR PRINT ADS

- Select styles and type sizes that are distinctive appropriate for business and target audience
- Typeface – the look and appearance of the type
- Readability comes first, Style or visual appeal second
- Use the right kind of typeface:
 - For headlines, prices and phone numbers:
 - Sans Serif: Arial, Century Gothic
 - For body copy
 - Serif: Times, Courier, Bookman Old

Headlines and Body Copy Design Strategies

- **Typestyles**
 - *Italics or slanted*: project a feeling of action, speed or progressiveness
 - **UPPERCASE LETTERS**: conservative, larger than life and give a feeling of formality.
 - lowercase letters: friendly and down-to-earth
- **Never use ALL CAPS in body copy or in cursive font (*MONOTYPE*)**
- **Drop shadow-give typeface a three-dimensional look**
- ***Script*-feminine, convey lots of personality**

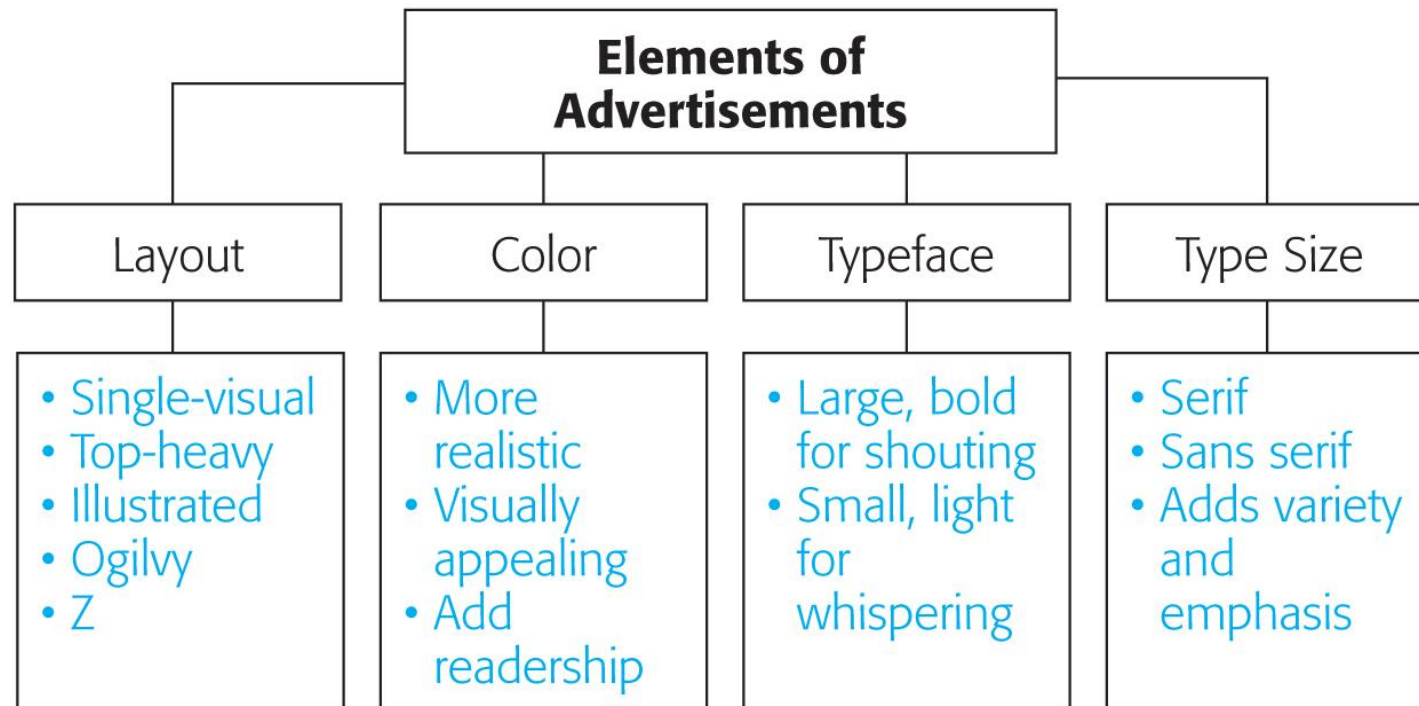
Headlines and Body Copy Design Strategies

- **Bold letters**-masculine
- Thin or Lighter Letters-feminine
- Use the type size appropriate to the content of the copy
- Avoid too many typefaces. Limit typeface and type size to 3 or 4 only.

ADVERTISING LAYOUT

Graphic Organizer

Facts About the Elements of Advertisements



4. CHECKING ADVERTISING PROOFS

Advertising Proof: Shows *exactly* how an ad will appear in print.

- Is the ad bold enough to stand out on a page?
- Does headline arouse interest?
- Is the signature obvious and distinctive?
- Typeface & type size easy to read, send the correct image?
- Is it appropriate for target audience?

ADVERTISING LAYOUT

Graphic Organizer

Criteria an advertiser should use in reviewing and checking advertising proofs.

Criteria for Checking Advertising Proofs

Ad should be bold enough to stand out on a page, even if placed next to other ads.

Overall layout looks clean and uncluttered and should guide the reader through the copy.

Typefaces and type sizes should be easy to read and help to emphasize the message.

Signature should be apparent and distinctive.

Intended message and image projected must be appropriate for the target audience.